

# Janet Koh

## About us

New York Life Investments is comprised of the affiliated global asset management businesses of our parent company, New York Life Insurance Company (New York Life). We offer clients access to specialized, independent investment teams through our family of affiliated boutiques.

## Long lasting focus

Our focus is establishing long lasting, sustainable client relationships and providing investment solutions for client goals through every economic cycle.

## Domain expertise

Our multi-boutique approach offers diverse, independent thinking that translates to thoughtful solutions that seek to deliver client outcomes.

## Relationship-driven

Our "relationship" model is based on a simple premise that when you truly understand your client, you can serve them better and more consistently.



## Janet Koh

Director – Advisor Advancement Institute

Janet Koh is the Director of Advisor Advancement Institute at New York Life Investments. In her role, Janet is responsible for the development and delivery of practice management thought leadership to assist both senior management and advisors in understanding key trends and best practices in asset and wealth management.

Janet Koh joined New York Life Investments in 2009 as an Internal Sales Consultant before moving to the Global Relationship Management Group in 2011 as a Relationship Manager covering key account relationships in the wire and independent channels. She began her career in the financial services industry as a Financial Advisor with Smith Barney in Honolulu, HI and in New York, NY.

Janet earned her Bachelor of Arts degree in Psychology from Barnard College of Columbia University. She holds her Series 7, 63, and 65 FINRA registrations and is a CE Certified Speaker.

The Advisor Advancement Institute is a program within New York Life Investments. "New York Life Investments" is both a service mark, and the common trade name, of certain investment advisors affiliated with New York Life Insurance Company.

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